

Staff Product Manager (Applications)



Phone :

Web :

Job Summary

Vacancy :

Deadline : Oct 05, 2024

Published : Sep 05, 2024

Employment Status : Full Time

Experience : Any

Salary :

Gender : Any

Career Level : Any

Qualification :

Job Description

Visier is the leader in people analytics and we believe in a 'people-first' approach to business strategy. Our innovative technology transforms the way that organisations make decisions, allowing them to elevate their employees and drive better business outcomes. Embarking on an exciting new chapter in our growth story, we are looking for talented individuals who can help both Visier and our customers grow, evolve and win!

Visier People is our flagship SaaS analytics application, which helps organizations worldwide answer mission-critical questions and take action to improve their workforce. People insights allow our customers to make better, more impactful decisions that drive positive business outcomes. More information on Visier People can be found at www.visier.com/products/visier-people/

In this role, you will own key initiatives in our applications team, focused on the continued development of Visier People and related products. You will own product strategy, planning and execution, throughout the product life cycle.

What you'll be doing...

- Evaluate market trends in analytics and HCM technologies.
- Understand target market segments, applications, and use cases.
- Define product requirements for Visier People's analytics platform with a focus on data requirements
- Work with multiple cross-functional product teams to drive and build a compelling data product strategy and roadmap.
- Collaborate with internal and external partners in order to build and perfect features that are complementary to our solutions.
- Create value propositions, messaging and presentations that effectively communicate the value of Visier's SaaS offerings.
- Actively engage on the product lifecycle from product definition to product release and customer success.
- Capture and translate requirements of large data initiatives into smaller actionable items
- Conduct ongoing competitive data analysis and market validation activities.
- Ability to synthesize market data and customer requirements into a Product Requirement Document (PRD) and Business Case to bring innovative products to market and drive revenue growth.
- Collaborate with marketing to provide product positioning, messaging and contributions to collateral.
- Participate in quarterly business reviews with GTM stakeholders.
- Guide key stakeholders on the portfolio strategy (including route to market) across all phases of the product lifecycle (e.g., planning, development, launch, management, exit).

What you'll bring to the table...

- Extensive experience in end-to-end product management positions
- Leadership DNA, we want you to lead from the front in driving the success of our SaaS platform products.
- Excellent written and oral communication skills, necessary to collaborate with and influence stakeholders including peer product managers, engineering, support, business development and Sales/SE
- Strong problem-solving and analytical thinking skills
- A passion for driving positive outcomes, for all of our customers and end users
- Experience managing requirements for AI-enabled and Data Products.
- Experience building products for IT personas, especially across data integration, data quality/cleansing, data modeling, and data visualization/consumption is highly desirable.
- Experience building HCM, Analytics or Database-related products is highly desirable.
- Bachelor's degree in computer science, Information Technology or equivalent / MBA preferred

Most importantly, you share our values...

- You roll up your sleeves
- You make it easy
- You are proud
- You never stop learning
- You play to win

The base pay range for this position in Canada is \$120k-\$180k / year + bonus

The compensation offered will be determined by factors such as relevant qualifications, experience, knowledge and skills. Many of our positions are eligible for additional types of compensation (e.g., commission plans, bonus, etc.) which our Talent Acquisition team will share with you if you interview for the role.

Education & Experience

Must Have

Educational Requirements

Compensation & Other Benefits
