Senior Product Manager- Credit Products

Phone :
Web :

Job Summary

Vacancy :
Deadline : Oct 26, 2024
Published : Sep 26, 2024
Employment Status : Full Time
Experience : Any
Salary :
Gender : Any
Career Level : Any
Qualification :

Job Description

ResQ was founded with the belief that restaurant operators and service providers should have a much better way to operate their businesses. As a first step towards our mission, we have built a SaaS-enabled marketplace that helps fast-growing restaurants manage their ⬜ repairs and maintenance, empowering them to focus on their customers.

Repair and maintenance is the heartbeat of any restaurant's operations, yet the existing management methods are complex, expensive, and time-consuming. With ResQ, restaurants can simply get connected to qualified service providers, submit jobs, track progress, and pay, all in one place.

We are trusted by the world's leading restaurant brands and are venture-backed by top-tier global VCs - and we are just getting ⬜ started!
Hello ⬜ Future ResQer!
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As a **Senior Product Manager** joining ResQ, you will be responsible for building out our new credit product offerings. ResQ has just begun our journey exploring credit offerings for participants of our two-sided Marketplace business. As the PM, you play a pivotal role in building these credit products for customers, and creating the systems and frameworks to make them successful in the long-term. Building an end-to-end credit product will include building credit profiles, products to manage credit risk, monitoring losses and profitability metrics, and improving these metrics post-launch.
We understand that joining a team is one of the most important choices you make, and adding a team member is one of the most important choices we'll make. We want you to get to know us, and we want to understand how you approach problems, learn, and what motivates you.

What you will do:
· **Understand the customer problem**⬜**:** Dig deep on customer operations, liquidity and payment terms to identify the money management and credit capabilities they need to grow faster
· **Prioritization and Roadmapping** ⬜⬜**:** Define your product team's priorities and roadmap to maximize value for our customers and minimize ResQ's risks
· **Strategic execution** ⬜**:** Drive the strategy that will allow us to open up more flexible money management capabilities to businesses
· **Cross Functional Collaboration** ⬜**:** Lead cross-functional priorities with teams including operations, engineering, and data science to maximize value for our customers
· **Accountability**⬜**:** You will own one of the largest P&L products at the company. As the PM, you'll be accountable for your product's performance against company objectives and key metrics

Who You Are:
• You have 5+ years of Product Management experience taking complex products from conception to successful launch outcomes
• 7+ years of work experience in fast-paced work environments
• A background in FinTech, Credit, and/or Payments products
• You are analytical, and can make strategic, data-driven decisions. You have experience using analytical tools (like Looker, Amplitude, etc.) frequently and consider yourself a data pro!
• You have experience developing a multi-quarter strategy and roadmap to grow and scale your product
• You are a good communicator, with proven ability to gain buy-in from critical stakeholders
• You are curious and dig in to understand the root cause of problems
• You are known as a top performer and contributor, and add value to your team

Nice To Haves:
• Experience working on software products related to Marketplaces or Restaurant Tech
• Highly proficient in data analytics tools, including pulling data via SQL, Python, etc.

How you will do it:
• A self-starter: You wake up, form a plan, and get going!
• Practice Extreme Ownership - including exhibiting a bias for action, a deep desire to understand all parts of our business, including our customers, and partners; taking risks, adapting and learning till you succeed; a mindset to persevere!
• Be open to feedback; listen, learn, and iterate. We're all One Team!

What to expect as a candidate:
While we are never perfect, we have aimed to build a process that fosters fairness and helps to minimize bias, this includes structured processes and interviews. Our goal is that everyone interviewed has a positive experience, regardless of the outcome.
Stage 1⬜⬜**:** Send us your resume and a note about how your story connects to ours. Feel free to focus on what you have learned rather than just a list of responsibilities. Tell us your story! We'll aim to tell you quickly if it is not the right fit so you are always informed.
Stage 2⬜⬜**:** Successful candidates will meet with our Talent lead. It will be standardized to keep things fair but also with enough room to show your uniqueness. We'll communicate the salary range now for full transparency. If you like us and we also think there is a fit, we'll invite you to the next stage.
Stage 3⬜⬜**:** A virtual interview with the Head of Product. Be prepared for more in-depth questions about your experience and skills.
Stage 4⬜⬜**:** This round will be a deep dive interview with the Hiring Manager, someone from our engineering team as well as our finance team.
Stage 5⬜⬜ **:** This round will be a case study that we will ask you to prepare prior to the interview. We will ensure you have adequate time to prepare prior to scheduling you in for this round.
Stage 6⬜⬜**:** This is the final stage in the interview process and we will ask you to meet with our CEO, KJ. This will be an informal meeting and will give you an opportunity to learn more about ResQ's vision and mission. KJ will also ask you some more questions and he will, of course, be able to answer any additional questions you might have.

Want to learn more? ⬜ Keep Reading!
We are a mission-driven team and have a big vision to revolutionize the service industry. While on that journey, we recognize that building a startup is very hard. Turning vision into reality in a fast-growing environment takes superhuman efforts and is often one of the most difficult, yet rewarding, things one can do.
We do our best to ensure transparency during all stages of the interview process but we realize it's a lot of information ⬜ to take in at once so we wanted to centralize everything to make it easier for you to navigate through. We have created a Talent Notion page which will help you learn more about us during the recruitment process.

Apply for this job

Education & Experience

Must Have

Educational Requirements

Compensation & Other Benefits