

Product Manager, Downhole



Phone :
Web :

Job Summary

Vacancy :
Deadline : Sep 30, 2024
Published : Aug 30, 2024
Employment Status : Full Time
Experience : Any
Salary :
Gender : Any
Career Level : Any
Qualification :

Job Description

DarkVision, a Koch Engineered Solutions company, is looking for a Product Manager who will be responsible for leading the development of a product line of downhole inspection solutions (HW, SW, Data Analytics). This is not your average product role. This position offers a broad range of responsibilities including significant freedom to lead the development, commercialization, and expansion of our high-resolution acoustic imaging technology. You don't need to have product management experience to excel in this role. If you are contribution-motivated, driven to make a difference, and enjoy doing whatever it takes to get the job done, then we want to hear from you. We are looking for someone who blends excellent technical understanding in downhole logging (well integrity or well completions) with solid business acumen. This is a great opportunity to join a world-class team that is revolutionizing how operators understand the integrity of their multi-million-dollar assets.

This role will be based out of DarkVision's head office in North Vancouver, Canada. Reporting to our Director of Product, the successful candidate will be involved in managing all continuous improvement, strategy, technical material generation, and road-mapping of our industry-leading downhole imaging technology as we continue to expand into new geographies and applications.

Our Team

To make well informed decisions, Oil & Gas asset operators need a clear picture of the inner workings of piping infrastructure. The team at DarkVision makes this happen. Our experts from across the machine vision, imaging, computer graphics, and data analytics sectors have worked to create the most technologically advanced platform for pipeline and downhole diagnostics. Come join our team as we embark on the exciting journey ahead to become the global leader in industrial imaging.

What You Will Do

- **Product Roadmap Management:** Monitor and maintain our Downhole Service product roadmaps used to communicate and track product improvements and developments. Balance long-term development with assessing what we can improve on our current offering by monitoring our service quality, revenue, and custom requests that arise in our daily deliveries. As priorities shift and timelines change, you will ensure nothing slips through the cracks and everyone understands what is being worked on, how it impacts our product, and when it will be completed. This role requires informal communication with many groups within DarkVision and the ability to discuss and challenge progress in an efficient and friendly manner.
- **Own Product Strategy:** Create and champion product strategy for our downhole acoustic imaging product line. Determine and plan product lifecycles based on thorough market analysis, sales and customer feedback, and from both our R&D and executive teams. Manage tradeoffs and prioritize elements of the downhole product line (including customer deliverables) in response to changing market demands.
- **Manage Product Scope:** Understand and communicate the technical complexity, timelines, and business value of all product facets. Make trade-offs to maximize value along the way. Plan, communicate, and set actionable goals for product features to the R&D team.
- **Product Requirements, Projects, and Publications:** Work with our Product team to ideate and execute continuous improvement initiatives. This will include coordinating the needs of multiple stakeholders (Engineering, R&D, Data Analysis, Sales) and coordinating lab or field testing to validate new downhole inspection applications. To do this successfully, you must create presentations and documentation for Sales Engineers, scientific publications, clients, and the Marketing team.
- **Know the Competition and Market:** Perform ongoing competitive analysis of the cased-hole logging industry, including pricing strategies and product positioning.
- **Champion The Tech Externally:** Travel to all corners of the world to unveil award-winning papers to new audiences and operators. Ideate, plan, and execute technical papers and associated materials by working with top-tier E&P companies, our data analysts, product marketers, and salespeople. You will have the wind at your back; we have amazing customer traction with a highly differentiated product. This type of opportunity doesn't come around often.

Who You Are (Basic Qualifications)

- STEM Degree.
- Experience with downhole oil & gas services.

What Will Put You Ahead

- Intermediate to senior level experience in downhole oil & gas services.
- Wireline and cased-hole logging experience is a strong asset.
- Drilling and Completions experience is a strong asset.
- Bachelor's of Engineering degree or above.
- Excellent communication skills, verbal and written.
- Excellent organizational skills supporting data-driven decision-making.
- Prior experience with B2B client services.
- Solid business acumen rooted in pragmatism.
- Experience in a product management, product champion, technical marketing, or commercial role.
- Self-sufficient - able to make decisions and balance risk/reward with limited supervision.
- Meticulous attention to detail.

General Salary Range

For this role, we anticipate paying \$125 – 175k base salary per year. This role is eligible for variable pay, issued as a monetary bonus or in another form. At Koch companies, we are entrepreneurs. This means we openly challenge the status quo, find new ways to create value and get rewarded for our individual contributions. Any compensation range provided for a role is an estimate determined by available market data. The actual amount may be higher or lower than the range provided considering each candidate's knowledge, skills, abilities, and geographic location. If you have questions, please speak to your recruiter about the flexibility and detail of our compensation philosophy.

Who We Are

DarkVision Technologies Inc. is a BC-based tech company that has been disrupting the industrial imaging market since 2013. We have created the world's most advanced acoustic-based imaging platform and are packaging it into multiple new product lines, revolutionizing how our clients quantify and visualize the integrity of their critical assets.

Backed by Koch Industries, the largest privately held company in North America, DarkVision's team of Mechanical, Skunkworks, Electrical, Software, and Machine Learning Engineers is rapidly expanding to meet the demand for the company's current and upcoming products.

We provide employees the opportunity to work on cutting-edge technologies that blend science with real-world applications and invite you to join our team for the exciting journey ahead as we become the global leader in industrial imaging.

At Koch, employees are empowered to do what they do best to make life better. Learn how our [business philosophy](#) helps employees unleash their potential while creating value for themselves and the company.

Additionally, everyone has individual work and personal needs. We seek to enable the best work environment that helps you and the business work together to produce superior results.

How to Apply

If you have the above qualifications, we would like to hear from you. We thank all applicants in advance, but please be advised that only those selected for an interview will be contacted.

We are an equal opportunity employer. If you require accommodation or assistance at any time during the application or selection processes, please submit a request by following the directions located in the FAQ section at the bottom of the [kochcareers.com](#) webpage.

Successful candidates will be required to complete a criminal background check.

Keywords: logging, log analysis, wireline, ultrasonic, well integrity, well completions, well intervention, perforation corrosion analysis, fracking, frac, plug & abandonment, P&A, gas storage, fishing, anomaly detection, downhole, diagnostics

#LI-JN1

Education & Experience

Must Have

Educational Requirements

Compensation & Other Benefits
