Product Manager (Apps & Solutions)

Phone :
Web :

Job Summary

Vacancy :
Deadline : Jul 28, 2024
Published : Jun 28, 2024
Employment Status : Remote
Experience : Any
Salary :
Gender : Any
Career Level : Any
Qualification :

Job Description

About League
Founded in 2014, and with a total funding currently at $220 million; League is a platform technology company powering next-generation healthcare consumer experiences. Payers, providers, consumer health partners and employers build on League's platform to deliver high-engagement, personalized healthcare experiences consumers love. Millions of people use solutions powered by League to access, navigate and pay for care.

The Position

League's platform enables our customers to offer highly engaging and personalized health experiences to their users. The Apps and Solutions (A&S) Senior Product Manager is a customer-facing role that is instrumental in helping define the long term strategy and roadmaps of some of the most complex applications powered by League.

In this role you are responsible for building and maintaining strong relationships with client leaders and fellow PMs,   ensuring a deep understanding of their priorities, smooth implementations and delivery of features, expert product solutioning, professional and timely client communication, and executing strong product judgment.

In this role you may work with one or multiple customers or prospects and may move from customer to customer as League grows. You will lean into solutions that leverage the broad range of capabilities in the League platform. When custom solutioning is required you will partner with design, engineering, strategy and your product peers to assure you are formulating solutions that are engaging, cohesive and help people lead healthier happier lives.

In this role you will closely track client metrics to track solution health and participate in organizational product reviews to lend your expertise to the solutions that other PMs are developing.

What You'll Be Doing:
• Manage the roadmap for various A&S customers, identifying opportunities to create new capabilities or optimizations of existing capabilities.
• Develop the client relationship via offering, educating and delivering League solutions and understanding and promoting the client's vision and needs within League.
• Run product discovery, compile product requirements, and solicit engineering feedback to create solution definitions that are strategic and compelling
• Serve as a subject matter expert on the League platform capabilities.
• Proactively manage and prioritize the backlog of enhancements
   - Monitor engagement with the applications you are managing and identify opportunities to create value and exceed our goals
   - Communicating effectively and clearly articulating trade-offs to internal and external leadership
   - Define requirements and value proposition of custom features and complex capability deployments
• Define requirements and value proposition of custom features and complex capability deployments
• Monitor application performance and identify opportunities to create more value and exceed our goals
• Partner with Customer Success to be the primary Product Management point of contact with our customer

About You:
• 5+ Years of Product Management experience
• Digital Healthcare experience, experience with the Payer market is preferred
• Exceptional client management skills — ensuring requirements are accurately captured, communication is clear, and relationships are developed
• Expert at balancing client requests with organizational goals.
• Expert level feature solutioning that includes soliciting internal stakeholder feedback
• Experience working with large engineering teams of different types including SI's.
• Experience working at a platform company, or on the implementation of platforms
• Agile expertise
• Believe in tightening every feedback loop regarding the product (e.g. release often, release early, talk to customers, Minimal Marketable Product, etc.)
• Experience working with large corporate clients and communicating with corporate leaders
• Strong Client Management skills — ensuring requirements are accurately captured, communication is clear, and expectations properly managed
• Excellent communication, presentation, interpersonal and analytical skills
• Demonstrated problem-solving skills and business acumen required
• Ability to quickly learn and gain proficiency in areas with limited experience
• You thrive in a fast paced environment where priorities rapidly shift and needs often compete.

Security-Related Responsibilities
• Compliance with Information Security Policies
• Compliance with League's secure coding practice
• Responsibility and accountability for executing League's policies and procedures
• Notification of HR, Legal, Compliance & Security of any incidents, breaches or policy violations

CANADA APPLICANTS ONLY: The Canada-specific compensation range below for this full-time position is exclusive of bonus, equity and benefits. This range reflects the minimum and maximum target for base salaries for the position across all Canadian locations. Where in the band you may land is determined by job-related skills/experience. Your recruiter can share more about the specific salary range specific to your skills and experience during the hiring process.iter can share more about the specific salary range for your location during the hiring process.
Compensation range for Canada applicants only
$85,300—$128,500 CAD
Our employees come from different backgrounds, and we celebrate those differences. We are looking for the best candidates for our open roles, but do not expect applicants to meet every qualification in order to be considered. If you are excited about what you could accomplish at League and believe you can add value to our team, we would love to hear from you.

We are committed to equal employment opportunity regardless of race, color, ancestry, religion, sex, national origin, sexual orientation, age, citizenship, marital status, disability, gender identity or Veteran status. If you are an individual in need of assistance at any time during our recruitment process, please contact us at recruitinginfo@league.com.

Our Application Process:
Applying to a role you love can be exhausting, and understanding the next steps can feel vague and uncertain. You have done the hard part of submitting your application; let's do ours by sharing potential next steps
• You should receive a confirmation email after submitting your application.
• A recruiter (not a computer) reviews all applications at League.
• If we see alignment with League's needs, a recruiter will reach out to learn more about your goals. The recruiter will also share the team-specific interview process depending on the roles you are exploring.
• The final step is an offer, which we hope you will accept!
• Prior to joining us, we conduct reference and background checks. Additional checks could be required for US Candidates, depending on the role you are exploring.
Here are some additional resources to learn more about League:
• Learn about our platform, leadership team and partners
• Highmark Health, Google Cloud, League: new digital front door to seamless care
• Former Providence President and Workday EVP of Corporate Strategy join League Board of Directors
• League raises $95 million USD in Series C to build world's leading healthcare CX platform
• Forbes x League: The Platformization Of Healthcare Is Here
• Fast Company x League: If we want better innovations in healthtech, we need more competition

Recognize and Avoid Employment scams. Practice safe job searching. Scammers are getting craftier and leveraging fake job postings to get personal information. Know the warning signs and protect yourself from scammers. Learn more here.

Privacy Policy
Review our Privacy Policy for information on how League is protecting personal data.

Education & Experience

Must Have

Educational Requirements

Compensation & Other Benefits