

# Product Manager



# FISPAN

Phone :

Web :

## Job Summary

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Vacancy :

Deadline : Sep 27, 2024

Published : Aug 27, 2024

Employment Status : Hybrid

Experience : Any

Salary :

Gender : Any

Career Level : Any

Qualification :

## Job Description

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FISPAN is an Enterprise SaaS FinTech company that allows banks to deploy embedded financial products and services to create a seamless banking connection for their corporate clients. Our product aims to provide instant scale and reach for banks who want to remove friction and add value by enabling their commercial banking clients to access banking services through their preferred operational software. Founded in 2016 by renowned entrepreneur Lisa Shields, FISPAN is on a mission to create the best product in the FinTech industry, and fundamentally change the way that companies bank. Being the market leader in ERP-banking, we work with the world's Tier 1 banks with assets exceeding up to \$3T, including J.P. Morgan Chase.

With our rapid growth, we are looking for dynamic and passionate individuals to join our high performance team, in an inclusive culture, that rockets us to number 1 in our space. FISPAN recognizes that passionate, hard working individuals with diverse backgrounds are what makes innovation happen. Being a Vancouver based start-up, our modern and scenic office is located in downtown's historic Marine Building.

### Product Manager

FISPAN is looking for a full-time Product Manager to join our growing Product team, which lives at the intersection between Strategy and Technology at FISPAN.

This position is best suited for an individual who is looking to grow their career in Product Management. The successful candidate will play a key role in delivering on new product functionality within our ERP plugins and managing the GTM of these products with our Bank partners.

This is a full-time position with benefits, where we need a talented and enthusiastic individual to join our dynamic team and grow to become a key contributor to our business. You will have the opportunity to start or advance your career within an organized Vancouver start-up, with lots of opportunities for growth within our flexible working environment.

If you have a detail-oriented, creative mind and appetite for technology, we want to hear from you!

### Responsibilities

1. Act as the key point of contact for the assigned product suite supporting our Customer Experience and Engineering Teams
2. Communicate product vision, progress, and outcomes to internal and external stakeholders, including senior leadership and customers
3. Lead the product development lifecycle from ideation to launch, including requirements gathering, feature prioritization, and testing
4. Translate business and user requirements into engineer-ready tickets with user stories, acceptance criteria and test steps
5. Work with the Engineering Team to address any ambiguity on the business side, support the team with documentation, and facilitate business client discussions when necessary
6. Develop and execute go-to-market plans, including product positioning, pricing proposal, and promotional strategies to drive product adoption and growth
7. Define and track key performance indicators (KPIs) to measure product success and inform continuous improvement efforts
8. Gather and analyze client feedback and usage data to inform product enhancements and new features, ensuring a customer-centric approach
9. Work closely with our Product Marketing Team to enable communication of product intent, roadmaps, and schedules of delivery
10. Support end-user growth by remaining in touch with positioning and feedback from client base to remain up to date with priority client requests, changing needs of the industry and primary client use cases for our product

### Nice-to-Haves

- Most importantly, successful candidates will be fast learning self-starters and team players that will grow into playing a critical role in delivering services to our clients.
- Bachelor's or Master's degree, with preference to Business or Technology (Management Information Systems, Computer Science, or other development related fields).
- 1-3 years of relevant business analyst, product management, accounting, banking, quality assurance or software development experience.
- Experience and knowledge of one or more ERP or accounting systems such as Netsuite, Intacct, MS Business Central, Quickbooks or Xero.
- Experience and knowledge of accounts payable, accounts receivable, and/or cash management.
- A keen interest in how some of our world's largest organizations move money, information and data across a variety of systems. A demonstrable interest or exposure to enterprise technology would also be extremely relevant.
- Experience with agile development practices and familiarity with JIRA ticket creation
- Familiarity with practical, real-world applications of accounting, retail or commercial banking, or APIs would be very relevant to this position.
- Experience with managing a product from conception to production launch
- Demonstrable familiarity with any high-level programming language is interesting, but not required. We use mediums such as XML and JSON, and other technologies such as Java, Python and Kotlin.
- Willingness to question and bring ideas to the table about how to improve processes rather than stick to the status quo.

### Why Work With Us?

- Experienced team
- Our CEO's previous venture, Hyperwallet, was purchased by Paypal and ranks as one of the largest Canadian acquisitions! A seasoned leadership team with relevant experience scaling technology companies from start-up through growth phases to acquisition. Join our team to build your network and engage in mentorship opportunities.
- Start-Up Environment

FISPAN's start-up nature implies autonomy and leadership over projects. Our employees hold a higher level of responsibility and are presented with various hands-on opportunities from the get-go. We want our team to reach their full potential and career aspirations.

- Rich Culture

We understand that personal growth happens on multiple levels, which is why we encourage a work-life balance to have family time, explore new ideas and develop hobbies. At FISPAN, you can also expect various virtual and in person company-wide events and clubs to drive engagement.

- Perks

Our prime downtown Vancouver office is close to a Skytrain, prestige shopping, and coastal views. FISPAN employees have access to our building fitness center and amenities, fully stocked cupboards, weekly team lunches, and daily coffee runs. We also set our employees up for success by providing the most modern MacBook and Apple equipment.

### Compensation and Benefits Package

FISPAN believes in an atmosphere and culture when innovation can flourish, collaboration and teamwork are valued and transparency is at the core of it all. We want our employees to see how the ideas they help generate today have an impact on how we do business tomorrow. With that, the hiring salary range for this position is \$85,000-\$100,000 annually; the base pay offered is based on comparable market data from companies of similar employee size, revenue and location. As part of our total rewards offering, permanent employees in this position may be eligible for our competitive semi-annual bonus program, subject to program eligibility requirements.

At FISPAN, we reward employees for achieving their objectives, going beyond the requirements of their job, demonstrating leadership, fostering innovation and advancing the organization as a whole. We value talented people of all backgrounds and characteristics that share our vision of being the number one platform for the business banking ecosystem.

Other components of our towards rewards offerings include support of career development, wellbeing, and personal growth.

- Extended health and dental benefits
- Paid time off
- Savings and retirement plan matching
- Parenthood top-up
- Mentorship programs, and leadership series (to name a few)

Note: The incentive programs, benefits, and perks have certain eligibility requirements and may vary, only be partially or not at all available based on criteria such as location, employment status, etc. We'll be happy to clarify eligibility for interviewing candidates.

### Diversity, Equity & Inclusion

As FISPAN continues to grow, we are committed to celebrating diversity, endorsing equity, and encouraging inclusion because it makes sense for our business and creates a culture of diverse ideas that results in a high performance culture. This starts in the recruitment process by providing the most diverse candidate pool to our leaders as we can. From there leaders decide on the best candidate for the job based on their merits.

**Education & Experience**

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**Must Have**

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**Educational Requirements**

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**Compensation & Other Benefits**

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