Product Manager

Phone :
Web :
Job Summary

Vacancy :
Deadline : Aug 22, 2024
Published : Jul 22, 2024
Employment Status : Hybrid
Experience : Any
Salary :
Gender : Any
Career Level : Any
Qualification :

Job Description

Conexiom offers cutting-edge solutions that automate the manual processing of critical B2B commercial documents in supply chain purchasing. These documents include purchase orders, invoices, order acknowledgements, and advanced shipping notices for some of the world's biggest companies. We differentiate in data accuracy, error prevention, rapid time to value, and the use of AI to power both our core solutions as well as provide insight and analysis into transaction history to improve accuracy, profitability, and key customer satisfaction metrics. Our impressive customer list includes global giants across many industries, from distributors to manufacturers, from pharmaceutical to retail.

With over $170M in funding and booming sales, Conexiom is looking for a Product Manager who is focused on eCommerce integrations, ERP integrations, and customer time to value.

About the role

B2B success comes with meeting customers at their tech stack.

If you're looking to grow your product management acumen and expand your career with coaching and new skillset development, Conexiom is searching for a product manager with strong technical acumen and experience with enterprise eCommerce solutions.

ERP: REST APIs are the key.

• Leveraging Conexiom's iPaaS solution, expand our network of integrations, focusing on getting customers up and running as quickly and easily as possible.

eCommerce: B2B buyers are demanding an Amazon-like shopping experience.

• From SAP Commerce Cloud and Salesforce Commerce to Shopify and BigCommerce and all other solutions in between, some environments we'll target with direct integrations, others with partnerships or API strategy. In all cases, we'll aim to exceed an enterprise's digital transformation goals as well as the user experience expectations of their customers.

CRM and Customer Success: Customer satisfaction is connected to high performing CSR or CSM teams.

• Validate new opportunities to better support our customers through a variety of methods, including market research, interview, survey, wireframe, data analytics, competitor research, lean canvas, technical proof of concept, etc.

Data Accuracy: Garbage in, garbage out.

• Validations and data transformations are key differentiators for Conexiom and are critical for clean data going into an enterprise system. Learn from our customers and their processes, evolve and expand our ever-growing libraries of validations to ensure that business decisions are being made on clean, accurate data.

Data-Driven Decision Making: Choose the right tool for the right job.

• Validate new ideas through a variety of methods, including market research, interview, survey, wireframe, data analytics, competitor research, lean canvas, technical proof of concept, etc.

• Technical Prowess: Be tech forward, invest in platform, and consider long term tech strategy.

• Collaborate with development and architecture teams to opportunistically reduce tech debt while making progress on new product deliverables. Build solutions that are as future proof as possible and able to withstand the demands of billions of enterprise transactions.

Every year will bring new and interesting challenges as we match new product work with the skills and interests of each of our product managers, matching their career growth ambitions to the work that best helps them grow and develop new skills.

Qualifications

• 3+ years of product management or entrepreneurial experience.

• Proven track record of successful product deliverables.

• Keen to learn and grow.

• A student of product management, with reading and understanding of best practice product methodologies.

• Technical experience with proficiency in APIs, eCommerce, and enterprise integrations.

• Openness to learn and keen introspection: can equally celebrate the wins as well as identifying opportunities for self-improvement.

• Excellent communication skills, with the ability to collaborate with designers, developers, implementation teams, and directly with customers.

• EDI or Order Management experience considered an asset.

• Experience integrating with solutions from SAP, Oracle, Infor, Epicor, Salesforce, etc preferred.

The targeted salary range for this position falls between $90,000 and $120,000 CAD depending on experience and qualifications.

About Conexiom

Conexiom is a cloud-based, purpose-built platform that automates the most critical and complex B2B document transactions between buyers and sellers. Manufacturers and distributors across the globe, such as Grainger, Genpak, Honeywell, and Lonza, trust Conexiom to create resilient operations that scale, drive growth, reduce costs, and build frictionless relationships with their customers. Conexiom is based in Vancouver, British Columbia, and has offices in Kitchener, Ontario, and London, England. Visit Conexiom.com.

Conexiom embraces diversity and equal opportunity. We are committed to building a team that represents a variety of backgrounds, perspectives, and skills. We are working to ensure that the profile of our staff reflects the profile of the communities we work in and serve. For that reason, we seek resumes and expressions of interest from a broad and diverse talent pool. Strength comes from the inclusion of diverse perspectives and experiences.

Reasons to work for Conexiom

Our MISSION is to transform broken processes into business value

We are **DATA**-driven and **RESULTS**-focused

We show our COMMITMENTto the people that make-up Conexiom by:

• Training and development opportunities

• Competitive compensation

• Work/Life balance – Open PTO Policy in North America & Flex days in the UK

• Comprehensive health, dental, & vision insurance

We build products & internal processes that increase efficiencies and drive INNOVATION for our customers

Our VALUES

• We care for each other

• We hold ourselves accountable

• We make our customers heroes

• We over-communicate

• We are inclusive & want to make change for the better

Conexiom is proud to offer equal employment opportunities. If you have a need that requires accommodation at any time during the recruitment process, please reach out to our Talent Acquisition Manager at aendy@conexiom.com

#LI-Hybrid

Education & Experience

Must Have

Educational Requirements

Compensation & Other Benefits