

Head of Product

Phone :
Web :



Job Summary

Vacancy :

Deadline : Oct 23, 2024

Published : Sep 23, 2024

Employment Status : Remote

Experience : Any

Salary :

Gender : Any

Career Level : Any

Qualification :

Job Description

About Ambyint

Ambyint is a SaaS company that provides an Industrial IoT platform, leveraging physics-influenced AI models, plus closed-loop control to enable autonomous operations. As a result, we are an instrumental part of the climate technology evolution and a market leader in production optimization for the energy industry. We deliver step-change improvements to our customers by combining advanced physics, subject matter expertise, and data-informed insights with AI to automate operations and production optimization workflows. We are coming off a strong year and our ambitions are set even higher!

About the Role

As **Head of Product** at Ambyint, you will report to the Chief Commercial Officer and will lead the development and management of our product portfolio. You will be responsible for driving innovation, defining product strategies, and ensuring timely delivery of high-quality products that meet customer needs and expectations. You will work closely with cross-functional teams including engineering, sales, marketing, and customer success to drive growth and profitability.

Location: Calgary, AB, Houston, TX, or Remote

Key Responsibilities

- Develop and implement a product strategy that aligns with the company's vision and goals
- Identify customer needs, market trends, and competitive landscape to drive product innovation
- Manage customer feedback loop to inform product strategy and product market fit
- Conduct market research and analysis to inform product development decisions
- Define product requirements and specifications in collaboration with engineering and design teams
- Lead product development initiatives from ideation to launch, ensuring timely delivery of high-quality products
- Work closely with sales and marketing teams to develop go-to-market strategies and drive product adoption
- Collaborate with customer success team to ensure customer satisfaction and retention
- Define and track product KPIs to measure product success and identify areas for improvement
- Manage and mentor a team of product managers, providing guidance and support as needed

Qualifications

- 5+ years work experience in Production, Operations, or Well Optimization roles at an E&P
- Bachelor's degree from an accredited academic institution
- A deep understanding of Production and Operations workflows and pain points
- Excellent interpersonal, verbal, and written communication skills
- A demonstrated passion for digital technology, analytics, or data science
- Self-motivated, organized, and entrepreneurial; able to prioritize competing initiatives

WHAT SETS YOU APART

- ☑ The gratification of a **job well done** comes from the satisfaction of your 'customers'
- ☑ It's in your nature to be efficient and do it really well, while you always **deliver on what you promise**
- ☑ Your strengths come from **collaborating** with others
- ☑ Continuous **learning and improvement** are part of your mantra
- ☑ You are curious, creative, biased for action, and **love solving problems**
- ☑ You don't assume that you are the best and have the **humility** to learn from others

WHAT SETS US APART

Ambyint is a scale-up company, possessing all the exciting edginess of a start-up with solutions that are proven and advancing daily. We pride ourselves on the strength of our team and company, and the positive environmental impact we are driving. We live by a simple and effective set of values.

WHAT'S IN IT FOR YOU

The opportunity to make a difference in a cutting-edge technology company that is highly spirited and focused on being a leading contributor in the energy transition space. We offer an environment steeped in creating a rewarding professional experience and having some fun along the way. We work in a hybrid working environment with a diverse and talented team. We have a passion for taking on big challenges to create a wealth of opportunities and we will support your development and career goals. Additionally, we offer a competitive compensation and benefits package.

COMMITMENT TO DIVERSITY, EQUITY, & INCLUSION

At Ambyint, diversity, equity, and inclusion are at the core of who we are. Our commitment to these values is unwavering – across all of our work, teams, and interactions with customers. They are central to our mission and to our impact. The understanding that having varied perspectives and backgrounds helps generate richer ideas to solve the complex problems of a changing, and increasingly diverse world is paramount to who we are and how we work together as a team.

If you are a passionate professional that likes to work in a diverse team environment supporting an entrepreneurial culture with a focus on delivering exceptional value for our customers, we invite you to apply. This is your opportunity to join a growing company offering a competitive base salary and benefits. Send us your resume and cover letter to jobs@ambyint.com, and let us know why you're interested in joining our team. Apply now

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Education & Experience

Must Have

Educational Requirements

Compensation & Other Benefits
