Head of Product Management

Phone :
Web :

Job Summary

Vacancy :
Deadline : Aug 03, 2024
Published : Jul 03, 2024
Employment Status : Remote
Experience : Any
Salary :
Gender : Any
Career Level : Any
Qualification :

Job Description

Cinchy is the enterprise data collaboration platform that makes it simple and secure for business teams, legacy systems, SaaS apps, and AI to collaborate on data in real-time.

Our customers use Data Collaboration to accelerate digital transformation projects and reduce the time and cost to build applications by more than 50%. Data Collaboration decreases IT project delivery risks, establishes guaranteed data access controls, and enables effortless collaboration on quality data across an organizations' people and systems.

Welcome to the age of data co-production, where collaboration replaces integration.

We are a growing company of builders, innovators, collaborators that believe freeing your data will empower your teams to build the future and unlock their potential.

As the Head of Product Management, you will lead our product management team in defining and executing the product strategy and roadmap for our data collaboration solutions. Overseeing the entire lifecycle of our products from concept to launch and beyond, you will work closely with engineering, marketing, and sales teams to ensure our products meet market needs and exceed customer expectations. Your deep understanding of market trends, product positioning, and user feedback will guide our product development and innovation, positioning our company as a leader in the industry.

What you will be doing: Accountable for strategic oversight and product lifecycle management.

• Product Strategy: Long-term strategies and alignment with business strategy.
• Product Ownership: Manages the roadmap and backlog, feature prioritization, and sprint planning to ensure timely delivery of product enhancements.
• Market Research: Analyzes market trends, customer needs, and competitor strategies to inform product direction and positioning.
• Industry Expertise (i.e. Field CTOs): Where required, play a crucial role in aligning product development with real-world applications within specific industries.

What you bring - Don't worry if you don't have all these things, we believe in investing in personal growth and can coach you to be successful:

• Bachelor's degree in Business, Marketing, Engineering, or a related field.
• Extensive experience in product management, particularly in a technology-focused company.
• Strong understanding of market research, data analysis, and product strategy development.
• Proven track record of managing all aspects of a successful product throughout its lifecycle.
• Excellent communication and negotiation skills, with the ability to build consensus among multiple stakeholders.
• Strong analytical and problem-solving skills, with the ability to drive projects to completion.
• Experience in agile development methodologies and customer-centric design principles.

$150,000 - $190,000 a year

Compensation: Our target base salary range is $150,000 - 190,000 CDN per year with a 20% bonus. Our compensation range is region specific and may be different depending on where you join us from.

How we determine your compensation on this range is based on where you are at in your career and we try to figure that out through our hiring process. If your compensation expectation is outside this range but you are still interested in the role or Cinchy let us know - we would love the opportunity to get to know you.

Key Results (things we will measure success):

As the new Head of Product Management for Cinchy, your initial 30/60/90-day plan should focus on understanding the company culture, team dynamics, and existing Product Roadmap while building relationships with key stakeholders.

30 days:
Familiarize yourself with your team, Cinchy's mission, values, and strategic objectives.
Conduct a comprehensive assessment of current product collateral, processes, and technologies.
Identify gaps in product roadmap.

60 days:
Develop Product Management vision/strategy
Identify opportunities to optimize resource utilization, reduce manual effort, and enhance products.

90 days:
Ensure alignment between products and broader organizational objectives.
Engage with external partners including customers, vendors, and sales partners like Gainsight

Our Hiring Process:

Talent Screen: You will initially meet (online) with someone from our Talent team. (30 minutes)
Meet the Hiring Manager: (30 minutes)
Technical Fit: Show us something you built and how you went about it. (60-90 minutes)
Team Fit: We then have a values fit interview with other members of Cinchy (60 minutes)
If all goes well, and you feel that Cinchy is the place you want to build your career, we'll ask for references and make an offer.

Who you will be meeting:

Joseph Kim - Head of Recruitment
Dan DeMers - Head of Simplification
And other members of the Cinchy team.

Click here for Our Values

We encourage applications from all qualified candidates around the world, including indigenous peoples, racialized people, people with disabilities, people from gender and sexually diverse communities and/or people with intersectional identities. Diversity breeds excellence.

If you need any accommodation for the interview process please let us know.

Education & Experience

Must Have

Educational Requirements

Compensation & Other Benefits