Customer Success Specialist

Phone : Web :



Job Summary

Vacancy:

Deadline: Oct 23, 2024 Published: Sep 23, 2024 Employment Status: Hybrid

Experience: Any

Salary:

Gender: Any
Career Level: Any
Qualification:

Job Description

Fullscript is making optimal care easy for everyone. Through our care delivery platform, health practitioners can seamlessly design personalized health plans, provide support and education tools, and effortlessly prescribe and manage the use of healthcare's best supplements — all in one place. Since 2011, Fullscript has enabled over 90,000 practitioners to deliver care and has helped more than 5.5 MIL patients follow a path to wellness. And we are just getting started. Come build a healthier future with us.

About the Role:

As a **Customer Success Specialist**, you will be at the forefront of delivering unparalleled service to practitioners and patients across North America. You'll serve as the primary point of contact, providing proactive assistance and personalized solutions to ensure the success and satisfaction of our diverse customer base. Your dedication to excellence will drive meaningful relationships, foster trust, and elevate the overall customer experience, positioning our company as a leader in the industry.

Please note this position is only open to candidates living in or near Kelowna, BC. While you will be working remotely - being within the Kelowna "hub" allows for occasional in-person (IRL) collaboration & socialization with your team.

Must be flexible to work every 4th weekend.

What you'll do:

- Collaborate with our practitioners and patients by phone, email, and live chat to identify opportunities to make every user successful
- Troubleshooting issues and recommending or explaining product and service features that are best suited to the customer's needs
- Successfully resolving complex customer email and telephone inquiries through the use of multiple customer support tools and personal product knowledge
- Building sustainable relationships of trust through open and interactive communication
- Collaborating with your teammates to come up with new initiatives to surprise & delight our customers
- Coordinating closely with your teammates to ensure support is covered during all business hours
- · Gathering trends in issues and feedback and reporting them to your supervisor
- Working closely with the rest of the support team to ensure there is coverage during all business hours being a champion of Fullscript

Your background:

- Proven experience in customer-centric roles, ideally in retail or hospitality.
- Passion for customer happiness and a positive, engaging demeanor.
- Ability to multitask and excel in a dynamic environment.
- Dedication to delivering excellence in every interaction.
- · Strong communication and organizational skills.
- Embracing change and welcoming new challenges.
- Enjoyment of collaborative teamwork.
- Curiosity and a continuous learning mindset.
- You must be flexible in scheduling to support customers across North America.
- Familiarity with Zendesk and SaaS productivity tools is a plus.

The Perks

- Competitive Compensation
- Flexible Paid Time Off program
- Fullscript's RRSP match program
- Stock Options
- Customizable benefits package (medical, dental, vision) with HSA
- Discount on Fullscript catalog of products for family & friends

\$40.000 - \$50.000 a vear

With room to make up to 6k in bonuses

Apply for this job

Education & Experience	
Must Have	
Educational Requirements	
Compensation & Other Benefits	