

Chief Operating Officer (COO)

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Phone :

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Job Summary

Vacancy :

Deadline : Jul 20, 2024

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Employment Status : Remote

Experience : Any

Salary :

Gender : Any

Career Level : Any

Qualification :

Job Description

What you will do:

The Chief Operating Officer (COO) will collaborate with the C-level team to develop and execute the company's strategy, focusing on driving operational efficiency, scalability, and excellence throughout our business operations. With a key role in supporting our growth objectives, the COO will be critical in the company's expansion in the US and global markets. Additionally, they will work closely with the Executive Team to ensure the implementation of our mission and values, providing leadership to our Operations team, setting performance goals, and effectively managing budgets.

- Oversee day-to-day operations to optimize efficiency, streamline processes, and enhance overall performance across all business functions
- Develop and execute strategic plans for expansion into the US and global markets, including identifying opportunities for strategic partnerships, acquisitions, and market penetration
- Ensure that all operational strategies, processes, and initiatives are aligned with the company's mission and values, fostering the company's culture throughout the organization
- Provide strategic oversight and leadership to the Operations team, sets performance goals, and ensures that the organization's operational strategies are executed successfully
- Develop and manage operational budgets, forecasting expenses, and optimizing resource allocation to achieve cost-efficiency and profitability targets
- Present performance reports and metrics to the Executive Team and the Senior Leadership Team
- Serve as a key spokesperson for the company, engaging with internal and external stakeholders, investors, and other external partners to communicate our mission, vision, and strategic initiatives.
- Stay aware of competitors, partners, the market, expansion opportunities and new industry standards and development
- Attend industry events to stay top of market, nurture key partnerships, and create new ones
- Serve as a member of the Executive Team and Senior Leadership Team to develop, refine, and execute the company's overall strategy, ensuring alignment with organizational goals and objectives

Why iTel:

We're growing rapidly and we're excited about it. We have our sights set high as we've built the largest business internet, voice, and data footprint in Canada. We are using our extensive network to connect people and workplaces across Canada while pushing the boundaries of what is possible combining Canada's largest network with an extensive portfolio of next-generation technologies.

Our team is distributed across Canada, and we are 100% committed to remote work, enabling us to always hire the best person for the job regardless of where they live. We're proud to have integrated the flexibility of remote work with the collaborative environment of a Virtual office. As a leader in innovative technology solutions, we're using the best tools available to empower the close-knit teamwork and supportive, interactive culture that's been key to our success.

Qualifications:

Bachelor's degree in Business or a related field, along with a minimum of 15 years of recent, relevant experience, with the last five years in an executive role. A combination of education, skills, and experience may be considered. Experience in the telecommunications industry is a must.

Skills and Abilities:

- Knowledge of US telecommunications regulations and compliance requirements to ensure adherence to legal and regulatory standards
- Understanding of telecommunications infrastructure, network technologies, and IT systems to support business operations and expansion
- Successful experience building a go-to-market strategy and corporate operations plan
- Experience in building strategic partnerships and alliances with key stakeholders, including technology vendors, regulatory bodies, and industry associations
- Ability to successfully lead organizational change initiatives
- Proven track record of success in executive leadership roles, with experience driving operational excellence and managing complex business operations.
- Demonstrated leadership abilities, with a track record of building and motivating high-performing teams.
- Excellent oral and written communication skills; demonstrates tact, diplomacy and integrity
- Financial management skills to analyze and interpret financial data, develop business cases maximizing ROI, manage expenses and profitability
- Ability to delegate effectively
- Excellent judgment and creative problem-solving skills including negotiation and conflict resolution
- Commitment to ethical business practices and corporate social responsibility in all aspects of operations

Education & Experience

Must Have

Educational Requirements

Compensation & Other Benefits
