

# Business Systems Analyst II



Phone :

Web :

## Job Summary

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Vacancy :

Deadline : Jul 07, 2024

Published : Jun 07, 2024

Employment Status : Remote

Experience : Any

Salary :

Gender : Any

Career Level : Any

Qualification :

## Job Description

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Affirm is reinventing credit to make it more honest and friendly, giving consumers the flexibility to buy now and pay later without any hidden fees or compounding interest. We're looking for a curious, driven analyst to join our Revenue Operations team. Revenue Operations serves as the backbone of the Revenue organization at Affirm. We follow a data-driven approach that combines elements of strategy, systems, process and analytics to align go-to-market motions across the organization. As a Business Systems Analyst II, you will work closely with the revenue growth teams as a key partner to drive scale and execute on new strategies. You will do this through optimizing processes and developing the tools that make the teams as productive as possible. We seek candidates who are eager to help our revenue teams by proactively identifying opportunities to scale the business! The ideal candidate must be tactical in helping build out programs and automation as well as strategic in thinking through coverage models.

### What You'll Do:

- Analyze, advise and build efficient merchant lifecycle processes, with an emphasis on automation, to help teams acquire, retain, and grow our merchant base
- Own cross-functional initiatives end to end; manage multiple stakeholders across Sales & CS Leadership, Strategic Partnerships, Legal, Revenue Ops, and Analytics
- Design, develop & deliver scalable reporting in Salesforce
- Collaborate with the business systems team to build, improve and implement new Salesforce features and 3rd party tools; define processes to ensure data integrity within our CRM
- Work with Revenue Enablement to train and support the growing revenue teams in addition to the growth of your own team

### What We Look For:

- BA/BS or equivalent 4-year degree required
- 2+ years of revenue/sales operations or equivalent experience
- Proficiency in Salesforce.com (experience as a SFDC administrator is a plus)
- Mastery of Excel / Google Sheet functions and a confirmed understanding of business intelligence tools (Looker), SQL, SOQL
- Prior experience in data analysis and reporting
- A strong taste for organization and a growth mentality

Pay Grade - CAN27

### **Employees new to Affirm or promoted into a new role, typically begin in the min to mid range.**

CAN base pay range per year:

Min: \$80,100

Mid: \$96,100

Max: \$112,200

#LI-Remote

Affirm is proud to be a remote-first company! The majority of our roles are remote and you can work almost anywhere within the country of employment. Affirmers in proximal roles have the flexibility to work remotely, but will occasionally be required to work out of their assigned Affirm office. A limited number of roles remain office-based due to the nature of their job responsibilities.

We're extremely proud to offer competitive benefits that are anchored to our core value of people come first. Some key highlights of our benefits package include:

- Health care coverage - Affirm covers all premiums for all levels of coverage for you and your dependents
- Flexible Spending Wallets - generous stipends for spending on Technology, Food, various Lifestyle needs, and family forming expenses
- Time off - competitive vacation and holiday schedules allowing you to take time off to rest and recharge
- ESPP - An employee stock purchase plan enabling you to buy shares of Affirm at a discount

We believe It's On Us to provide an inclusive interview experience for all, including people with disabilities. We are happy to provide reasonable accommodations to candidates in need of individualized support during the hiring process.

[For U.S. positions that could be performed in Los Angeles or San Francisco] Pursuant to the San Francisco Fair Chance Ordinance and Los Angeles Fair Chance Initiative for Hiring Ordinance, Affirm will consider for employment qualified applicants with arrest and conviction records.

By clicking "Submit Application," you acknowledge that you have read the Affirm Employment Privacy Policy for applicants within the United States, the EU Employee Notice Regarding Use of Personal Data (Poland) for applicants applying from Poland, the EU Employee Notice Regarding Use of Personal Data (Spain) for applicants applying from Spain, or the Affirm U.K. Limited Employee Notice Regarding Use of Personal Data for applicants applying from the United Kingdom, and hereby freely and unambiguously give informed consent to the collection, processing, use, and storage of your personal information as described therein.

## **Education & Experience**

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### **Must Have**

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### **Educational Requirements**

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### **Compensation & Other Benefits**

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