



Phone :

Web :

Job Summary

Vacancy :

Deadline : Nov 12, 2024

Published : Oct 12, 2024

Employment Status : Full Time

Experience : Any

Salary :

Gender : Any

Career Level : Any

Qualification :

Job Description

About the Role

BrainStation offers world-class digital skills training courses and bootcamps for professionals to kick-start or accelerate their careers in data, design, development, marketing and product. Our team of Business Development Representatives are responsible for supporting the growth of BrainStation's digital skills training courses in-person in Vancouver and online, globally. Living at the intersection of technology, education and growth, you are an individual who is fascinated with all things digital, thrilled to democratize learning, and eager to contribute to BrainStation's overall success.

Responsibilities

- Advise, inspire and motivate professionals to elevate their careers in technology.
- Drive growth through revenue generating activities including but not limited to outbound calls, emails, and video conferencing with prospective customers.
- Build community by leveraging BrainStation's world-class thought leadership, kick-start your career, and intro day workshops and events.
- Leverage cutting edge revenue driving platforms like MixMax, Gong, and more, to learn, apply and execute best practices.
- Work collaboratively with our product, learning design and experience teams to iterate on and curate bespoke digital learning products.
- Invest in understanding and creating long-lasting relationships with industry partners, organizations, and other community leaders pursuing digital skills training for their members.

Requirements

- Goal and results oriented
- Outgoing, energetic, and fun
- Passionate about education, technology and growth
- Committed to succeeding in this role and growing with BrainStation
- Bachelor's Degree holders

Perks and Benefits

- Comprehensive Health & Wellness Benefits Package
- Retirement Planning
- Parental Leave Program
- New Device Allowance
- Socials, Outings & Retreats
- Culture of Learning & Development
- Flexible Working Hours
- Work from Home Flexibility

About BrainStation

BrainStation is a global leader in digital skills training and workforce transformation. Established in 2012, BrainStation works with instructors from the most innovative brands to develop and deliver cutting-edge, real-world digital education that has empowered professionals across the world.

Bonus: Have you been to a campus or joined an online learning opportunity? We are actively seeking individuals that believe in lifelong learning and that have taken part in our [On Campus or Online offerings](#). *BrainStation is committed to maintaining a diverse work environment and is proud to be an equal opportunity employer. All qualified applicants, regardless of race, colour, religion, gender, gender identity or expression, sexual orientation, national origin, genetics, disability, age, or veteran status will receive consideration for employment. If you have any accessibility requirements or concerns regarding the hiring process or employment with us, please notify us so we can provide suitable accommodation.*

The estimated compensation for this position is \$50,000 to \$70,000. This is an estimate and a compensation offer will vary based on applicant's education, experience, skills, abilities and alignment with market data.

While we sincerely appreciate all applications, only those candidates selected for an interview will be contacted.

[Apply for this job](#)

Education & Experience

Must Have

Educational Requirements

Compensation & Other Benefits
