

## Associate Product Manager



Phone :  
Web :

### Job Summary

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Vacancy :  
Deadline : Aug 25, 2024  
Published : Jul 25, 2024  
Employment Status : Hybrid  
Experience : Any  
Salary :  
Gender : Any  
Career Level : Any  
Qualification :

## Job Description

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Solink is a different kind of data-analytics software company. We've successfully made video security a source of powerful insight for business owners of franchise and retail chains. We focus on security applications that combat fraud proactively and make it easier for owners to track down problems. Today we focus on loss prevention and in the future, we see every department using video to make data-driven decisions: marketing, operations, even HR.

A job at Solink means working with an amazing team and tackling one of the biggest data problems out there. We are venture backed and focus on continuous execution to delight our customers. We have a creative and collaborative work environment, and all of our employees have meaningful equity in the company.

### **A bit about the role...**

Get ready to accelerate your journey in Product! This is a high-impact opportunity, and we are on the lookout for someone who is execution-focused, can naturally influence and who communicates with a purpose. You'll require strong analytical ability, attention to detail, excellent communication skills, and energy to drive action across multiple stakeholders. As an Associate Product Manager working on the AI team, you will be responsible for helping support Product Managers in key projects and initiatives designed to address the needs of our customers through various emerging AI technologies (GenAI, ML, MM-LLMs, etc.).

You will play a key role in enhancing Solink's core products and user experience to deliver on our mission to protect the livelihood of our customers by protecting their people, patrons and profits around the clock.

With a focus on strategic execution and delivery, you will ensure that our projects meet rigorous standards and timelines, solidifying our commitment to "Making the Magic Happen" for our customers.

### **WHO YOU ARE:**

- You hold a degree, diploma, or have relative experience in Engineering, Artificial Intelligence/Machine Learning, Data Science, or Business.
- You have 2-3 years of product experience, in a fast-paced SaaS environment.
- You held a role where you collaborated closely with software engineers to develop or manage SaaS products.
- You have strong foundational product management knowledge.
- You have an insatiable curiosity and a relentless drive to stay at the forefront of AI and machine learning industry trends.
- You have experience in prompt engineering with multi-modal large language models.
- You have the ability to work independently, take initiative and are comfortable with ambiguity.
- You are able to crunch numbers and understand the impact a product can have on business operations.
- You've done or have participated in a form of customer-facing research, or a customer service-oriented role.
- You have excellent communication skills: you are able to adjust your communication style based on the audience; you can deliver presentations that are engaging, clear and impactful; you have experience working with internal and external stakeholders.
- You are analytical and enjoy creative problem-solving and strategic thinking - You can identify key tasks and possess the ability to problem-solve and create workarounds as needed!
- You have excellent project management skills.
- You are empathetic and focused on making an impact.
- You have an entrepreneurial and growth mindset.

### **It would be GREAT if you had:**

- Understanding of AI concepts such as large language models (LLM), computer vision, neural networks, and deep learning.
- Experience developing or integrating ML/AI in SaaS products.
- Experience in data collection for the purpose of building and training an AI model.
- Experience working on B2B products.
- Engineering background - either an engineering degree or experience working on technical products.
- Experience in the Video Surveillance or Security industry

### **SECURITY REQUIREMENTS:**

- Candidates must undergo a criminal records check upon hire;
- Be a Canadian Citizen (dual citizens included), or eligible to work in Canada;
- Be willing to comply with Solink's own security policies and standards.

### **WHAT WILL YOU DO?**

- You will assist the product team in defining and prioritizing problems worth solving
- You will help triage through incoming feedback and summarize key findings to the team
- You will help analyze usage and patterns across our products to assist in prioritization and measuring the success of various projects
- You will be assigned projects, trained how to work through them, and your results will be used to drive product development.
- You will be strategic in your approach as you help drive our product strategy by understanding our users and the problems we solve for them, and work with product managers to ensure product reliability and scalability.
- You will excel at cross-functional collaboration and work with leadership, design, engineering, sales, marketing, support and customer success to deliver value.
- You will help define business and functional requirements for new products and enhancements.
- You will assist in the investigation and prioritization of production bugs and issues.
- You will learn to do market analysis and research to gather and analyze audience insights and feedback regarding new products and enhancements.

### **WHAT IS SOLINK?**

Solink is transforming conventional data into 'smart' data. Solink connects and synchronizes brick-and-mortar business systems like video + Point of Sale data, to create insight into loss prevention, security, and operations issues. We find new and powerful ways for businesses to get real value from the data and footage created daily by their standard systems.

We're one of Ottawa's fastest-growing companies. We're not just a tech and security company - we are rapidly evolving the way that we use and think about video security, data analytics, and technology. We're enhancing the status quo to positively impact clients and customers' businesses.

We're on a steep growth trajectory, which means lots to do, lots to learn, and lots to experience! What an exciting adventure ahead - and our Solinkians make the greatest travel companions...

Solink thrives because of our team; we know that in our business and in our daily work, people make all the difference. We're looking for people who are driven by curiosity, hungry to innovate, and striving to make an impact.

### **WHY WORK AT SOLINK?**

Working with us means you'll be working for a company that values your input and allows you to bring your ideas to life. We offer a collaborative, creative, supportive work environment with a culture that is undeniably fun...

All that - PLUS we offer.....

- Flexibility in your chosen hours of work by helping you get "stuff" done (encourages that work-life balance);
- Opportunities for growth based on merit, skill, and initiative;
- Friendly, welcoming, and team-oriented atmosphere that fosters collaboration;
- A creative and innovative environment that mentors supports, motivates, and inspires you to make an impact;
- Interesting and exciting assignments ranging in size, type, and complexity;
- An "open-door" policy where communication and brainstorming are encouraged;
- A really positive and fun environment working with an incredibly ENERGETIC team;
- Fully paid Health / dental benefits offered immediately (an additional \$500 spending account for items that aren't covered in our AMAZING benefits program);
- Monthly reimbursement toward a health and wellness program;
- Extracurricular SOLINKIAN social events (annual "solink-o de mayo", so-learns, sports teams, so-lunches, team builders, and much more)

• **Please note: We currently operate within a hybrid model.**

**Solink welcomes and encourages applications from people with disabilities. Accommodations are available on request for candidates taking part in all aspects of the selection process. Should you need accommodations, please email [peopleops@SolinkCorp.com](mailto:peopleops@SolinkCorp.com).**

We know that everyone has different experiences and that's what makes all of us so unique. Solink is an Equal Opportunity Employer. We're looking at building our team of great people and we know that comes in various forms. We are committed to a diverse and representative workforce, and an open and inclusive work environment and we encourage all candidates with interest to apply. We will provide accommodation on request through all parts of the selection process.

### **HOW TO APPLY?**

Please submit your cover letter and resume addressed to **Darth Vader** outlining why you would be the right fit for this position.

**Education & Experience**

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**Must Have**

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**Educational Requirements**

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**Compensation & Other Benefits**

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